3 Golden Questions To Ask New Clients

Golden Question #1:

Why did you say YES to this offer?

Golden Question #2:

What problem are you hoping this offer will solve for you?

Golden Question #3:

Why is right now the right time for you to address this problem?

Bonus Question #1:

What was your biggest concern or fear before saying yes, and how do you feel about it now?

Bonus Question #2:

What other solutions or options did you consider before choosing to work with me?

Bonus Question #3:

If you were to tell a friend about joining this program, what would you tell them?

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